



# Ohio's Streamlined Pharmacy Benefit Services for Medicaid



## Prescription for Progress

Ohio's Medicaid program implemented a pharmacy benefit solution designed to improve oversight and operational efficiency. As reported in the [Ohio Capital Journal](#), the transition focused on enhancing accountability, transparency, and cost control in the delivery of pharmacy services for Medicaid members.

## Exploring Pharmacy Administration Options

Ohio's pharmacy solution offers one method to addressing transparency, reimbursement fairness, and administrative efficiency. If you're interested in learning how Gainwell supported Ohio's implementation or want to explore data-driven pharmacy benefit strategies that align with your state's goals, contact us for more information.

---

“Our commitment to transparency and Medicaid-focused expertise empowers states to optimize cost, streamline operations, and deliver measurable improvements in health outcomes for beneficiaries and taxpayers alike.”

---



## Key Achievements



### \$140 Million Net Savings

The model delivered up to an estimated \$140 million in net savings over two years through administrative efficiencies and the utilization of Medicaid rebate volume.



### 1,200% Increase in Dispensing Fees

Dispensing fees for local pharmacies increased dramatically, rising by 1,200% from \$0.73 to \$9.00 per prescription.



### Statewide Pharmacy Network

Nearly every pharmacy in Ohio (over 2,600 locations) enrolled, creating the most inclusive in-state pharmacy network to date. This eliminated diversion of volume away from local pharmacies and audits.



### \$333 Million Administrative Cost Savings

By eliminating duplicative administrative costs and streamlining operations with a single PBM, Ohio achieved up to \$333 million in savings over two years.

# Ohio's Pharmacy Solution



## Enhanced Data and Care Coordination

Ohio has prioritized seamless care coordination driven by robust information exchange. Managed Care Entities (MCEs) in the state utilize bi-directional communication to share assessment data, individualized care plans, and updates on clinical activities. This approach ensures all providers, community resources, and pharmacies are connected, fostering a more comprehensive and proactive healthcare system.

Ohio's focus on improving care outcomes for high-risk Medicaid members is backed by the effective exchange of actionable insights. By leveraging advanced tools and technologies, the state has created a framework for better care continuity, especially for populations burdened with chronic conditions.



## Value-Based Pharmacy Networks

Through value-based arrangements, Ohio incentivizes network pharmacies to drive improvements in medication adherence and overall healthcare quality. These efforts elevate the role of community pharmacists, enabling them to deliver targeted interventions with measurable impacts.

Ohio also employs detailed data analysis to assess pharmacy performance, identifying opportunities for enhanced medication use, improved vaccine uptake, and better clinical outcomes for high-risk populations. This strategy emphasizes the role of data in improving pharmacy oversight and member outcomes.



## Population Health Integration

Ohio's work in population health reflects its continued focus on Medicaid program improvement. The state uses targeted analytics to identify its most at-risk beneficiaries, ensuring interventions are tailored and impactful. Gainwell plays a supportive role in helping to provide the necessary data and insights that align with Ohio's broader population health objectives.

By fostering partnerships that prioritize transparency and accountability, Ohio created a pharmacy benefit management system where health outcomes are continually measured and optimized. This focus demonstrates the state's long-term commitment to better care for its Medicaid population.



Gainwell Technologies is the nation's leading provider of digital and cloud-enabled solutions across all 50 states, US territories, and the human services and public health ecosystem. With our 13,000 experts, practitioners, and clinicians, we are uniquely positioned at the intersection of technology and healthcare – providing unmatched value through our suite of innovative products and solutions created to solve our clients' most complex challenges. We are mission-driven and outcome-focused, committed to building trusted, lasting relationships, and delivering results beyond the expected. Learn more about our people and capabilities at [gainwelltechnologies.com](https://gainwelltechnologies.com).

Copyright © 2025 Gainwell Technologies LLC. All rights reserved. Gainwell and its logo, and other marks where indicated, are registered trademarks of Gainwell Technologies. The content within is provided for general informational purposes and is not intended to be used in place of consultation services.